

## Financial Performance

Performance Targets/Indicators	2006/2007 Budget	2006/2007 Actual	Status
EBIT	\$4,586,345	\$10,290,752	Achieved
EBITDA	\$11,046,033	\$16,862,387	Achieved
NPAT	\$1,737,780	\$7,164,596	Achieved
Return on Total Assets	2.33%	4.91%	Achieved
Return on Equity	1.11%	4.28%	Achieved
Debt/Equity	0.13	0.06	Achieved
Current Ratio	0.83	3.20	Achieved
Interest Cover	4.29	14.56	Achieved

## Non-Financial Performance Targets

Performance Targets/Indicators	2006/2007 Budget	2006/2007 Actual	Status
<b>Trade Growth &amp; Shareholder Value</b>			
Tonnage Throughput	11.44m	9,557,477m	Not Achieved
Loss of Existing Key Trades	0	0	Achieved
<b>Operations, Safety, Security</b>			
Average Berth Utilisation	> 30%	32.22%	Achieved
Unplanned Maintenance Items	< 10%	11.8%	Not Achieved
Planned Program Maintenance Activities Completed	100%	96.5%	Not Achieved
Number of Security Incidents	0	0	Achieved
Number of Deaths	0	0	Achieved
Number of Lost Time Incidents	0	0	Achieved
Lost Time Injury Frequency Rate	0	0	Achieved
Lost Time Injury Duration Rate	0	0	Achieved
Lost Time Incident Rate	0	0	Achieved
External Certification of OH&S System	Certification	Works progressing	On Target for 2007/2008
<b>Corporate Citizenship &amp; Stakeholder Confidence</b>			
Customer Satisfaction	> 60%	58% result achieved	Not Achieved
External Certification of QA System	Certification	Certified Sept 2006	Achieved
Number of Unresolved Customer Complaints	0	0	Achieved
Percentage of Revenue Returned to Community Initiatives	> 1.5%	0.72%	Not Achieved
Number of Unresolved Community Complaints	0	3	Not Achieved
Positive Community Perceptions of the Port	> 60%	49% aware of TPA and 80-92% believe TPA is important to the economy	Achieved
Number of Environmental Compliance Breaches	0	0	Achieved
Percentage of Revenue Returned to Environmental Management	> 1.5%	1.581%	Achieved
<b>Employees</b>			
Employee Satisfaction	> 60%	54% satisfied	Not Achieved
Percentage of Salary on Training Per Person	> 1.5%	1.9%	Achieved
Percentage Staff Turnover	< 10%	19.73%	Not Achieved
Percentage of Vacancies Filled	100%	53%	Not Achieved